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Gravitas Communicate With Confidence Influence

Through simple techniques to build your natural gravitas, you will learn how to express yourself clearly with passion and confidence to persuade, influence, and engage listeners. By being grounded in your values and capabilities, you will gain the authority needed to make people sit up and pay attention.

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Gravitas: Communicate with Confidence, Influence and ...

Gravitas is a no-nonsense book - an easy read - that helps to channel your thinking as to why you have a voice and how you want to be considered. Anyone - a teacher, public speaker, an assistant rising to manager who needs to be taken more seriously in meetings, a salesperson who wants to win in a pitch, an interviewee, a mom who wants more oomph with her kids - would be advised to tuck into this book.

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Communicate with Gravitas Achieve increased success in sales presentations, pitches and negotiations and boost sales. Represent your organisation with improved confidence and increase your reach. Develop your own personal brand using your charisma and purposefully manage reputation. Lead with authority and inspire others around you.

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The Gravitas Matrix

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The secret to their success can be summed up in one word: gravitas. In this revolutionary new book, leading voice coach and speaker Caroline Goyder reveals how to speak so others will

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She is the author of Gravitas: Communicate with Confidence, Influence and Authority (Ebury), Star Qualities (Macmillan) and Find your Voice (Vermilion). Her 2014 TEDx on the Surprising Secret to Speaking with Confidence has been viewed over 7.5

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million times. Caroline speaks regularly at Henley Business School, School of Life and London Business Forum.

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